

**MONTGOMERY COLLEGE
FOUNDATION**



**Trustee Information
Program Report**

Fiscal Year 2007

**MONTGOMERY COLLEGE FOUNDATION
EXECUTIVE SUMMARY**

FY07 Financial Summary

- The Foundation's net asset base increased **40%** from **\$23,574,631** in FY06 to **\$33,002,778** in FY07.
- **Eighty percent (80%)** of the funds expended by the Montgomery College Foundation in FY07 were in support of College programs and services; **six and a half percent (6.5%)** went to administrative costs and **thirteen and a half percent (13.5%)** were spent on resource development.

- **Campaign Summary: 7/01/2005 – 6/30/2009**

Gifts and Pledges received through the Foundation	\$10,586,087
Gifts and pledges received by the College	\$ 20,000
Grand Total:	\$10,606,087

FY07 Highlights

- The Foundation brought in **\$10.5 million** in cash and pledges, the highest total ever for cash and pledges in its history.
- The Foundation received two **\$3 Million** gift commitments, which constitute the two largest gifts in the history of the College and in the history of community colleges in Maryland.
- Of the funds raised through the Montgomery College Campaign in FY07, **\$5,900,975** was in support of scholarships, **\$1,683,613** in support of programs, and **\$3,001,500** in support of facilities.
- Nearly **\$1.9 million** of Foundation funding went directly to the College in FY07. This includes **\$998,408** that was awarded in scholarships and **\$983,446** that supported programs and faculty across the College. This is the highest level of support to the College and students by the Foundation in its history.

FY08 First Quarter Update

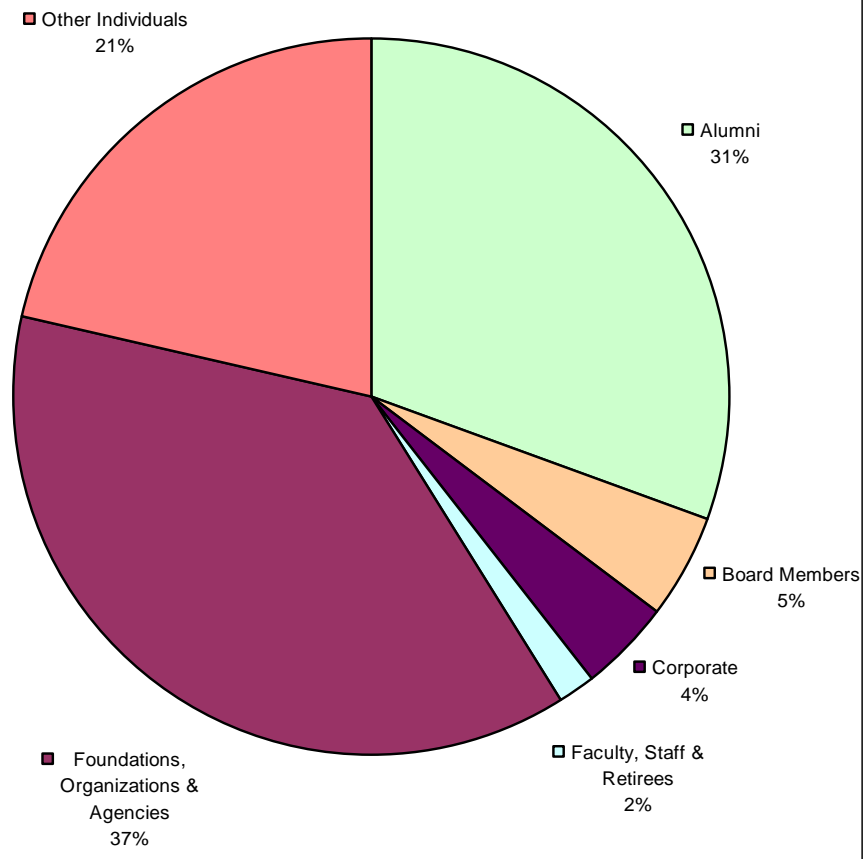
- **\$2,411,197** has been received in new Montgomery College Campaign gifts and pledges, bringing the Campaign total to **\$17,449,981** with **\$10,650,466** in support of scholarships, **\$3,797,655** in support of programs, and **\$3,001,860** in support of facilities.
- Professor Donald Day and his wife Karen Gruner made the largest gift this quarter with a bequest commitment valued at **\$1.5 million**. It is the largest gift ever by a professor.
- Six gifts of **\$25,000** or more have been received by the Foundation in the first quarter.
- Proposals are under consideration by leadership prospects for three seven-figure gifts and several six-figure gifts.
- The 22st Annual Golf Tournament netted over **\$50,000**, a five-fold increase over the previous year. Gold sponsors included Comcast; Congressional Bank; Dell, Inc.; EU Services; FORMost Graphic Communications; Hendershot Financial Group; Lexus of Rockville; M&M Welding and Fabricators, Inc.; Presidio Networked Solutions; Quality Biological; The J. Willard and Alice S. Marriott Foundation; Virion Systems, Inc.

Foundation Issues for FY08

- Raise a minimum of **\$5.5 million** in support of the Montgomery College Campaign
- Assimilate a strong, successful Campaign Steering Committee
- Elevate the number of individuals making leadership and lifetime gifts
- Increase online giving in the number of donors and dollars
- Increase the percentage and value of gifts from Montgomery College employees and retirees
- Enhance stewardship and recognition initiatives
- Grow the planned giving program
- Increase the involvement of provosts, deans and faculty in campaign cultivation/solicitation visits
- Hire a Senior Administrative Aide and Annual Fund Director

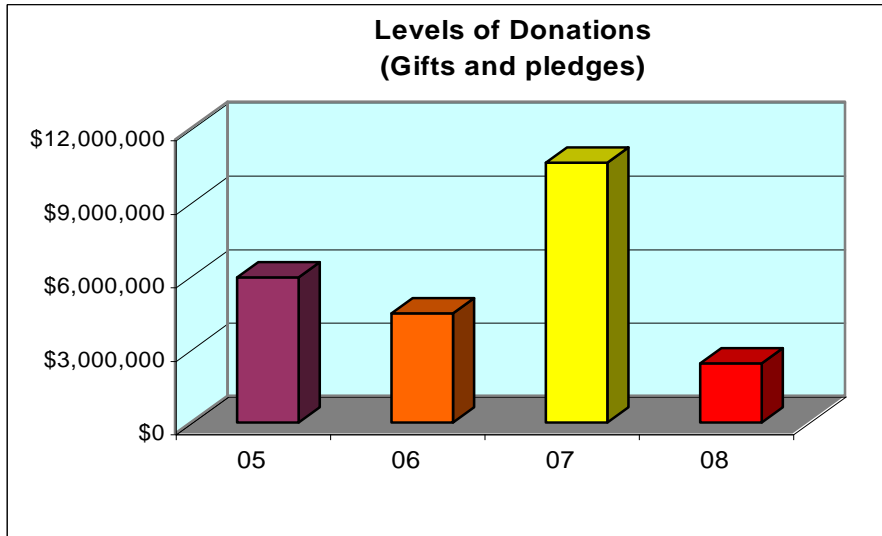
MONTGOMERY COLLEGE FOUNDATION

**Montgomery College Campaign
Giving by Source
FY2007**



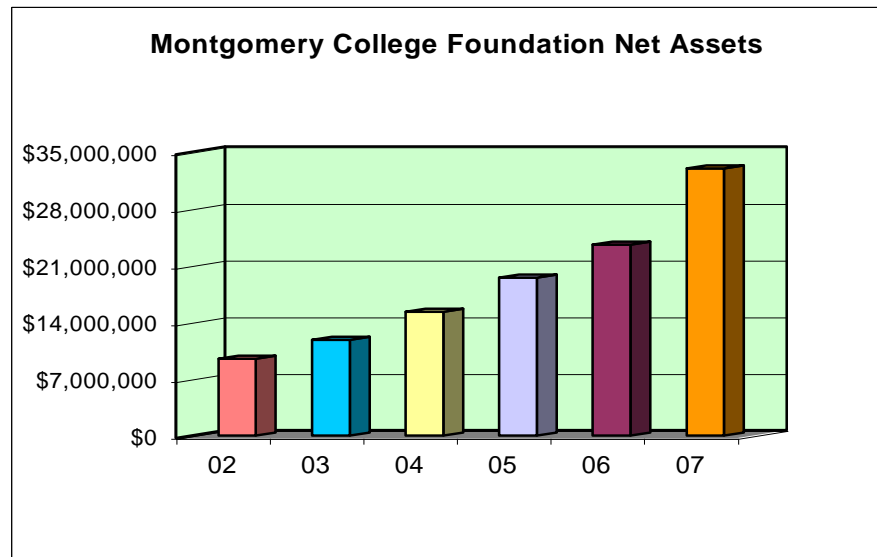
Sources	Donors	Gifts and Pledges
Alumni	637	3,231,779
Board Members	20	497,484
Corporate	131	447,192
Faculty, Staff, Retirees	206	165,571
Foundations, Organizations & Agencies	78	3,966,967
Other Individuals	650	2,277,094
	<u>1,722</u>	<u>\$10,586,087</u>

MONTGOMERY COLLEGE FOUNDATION



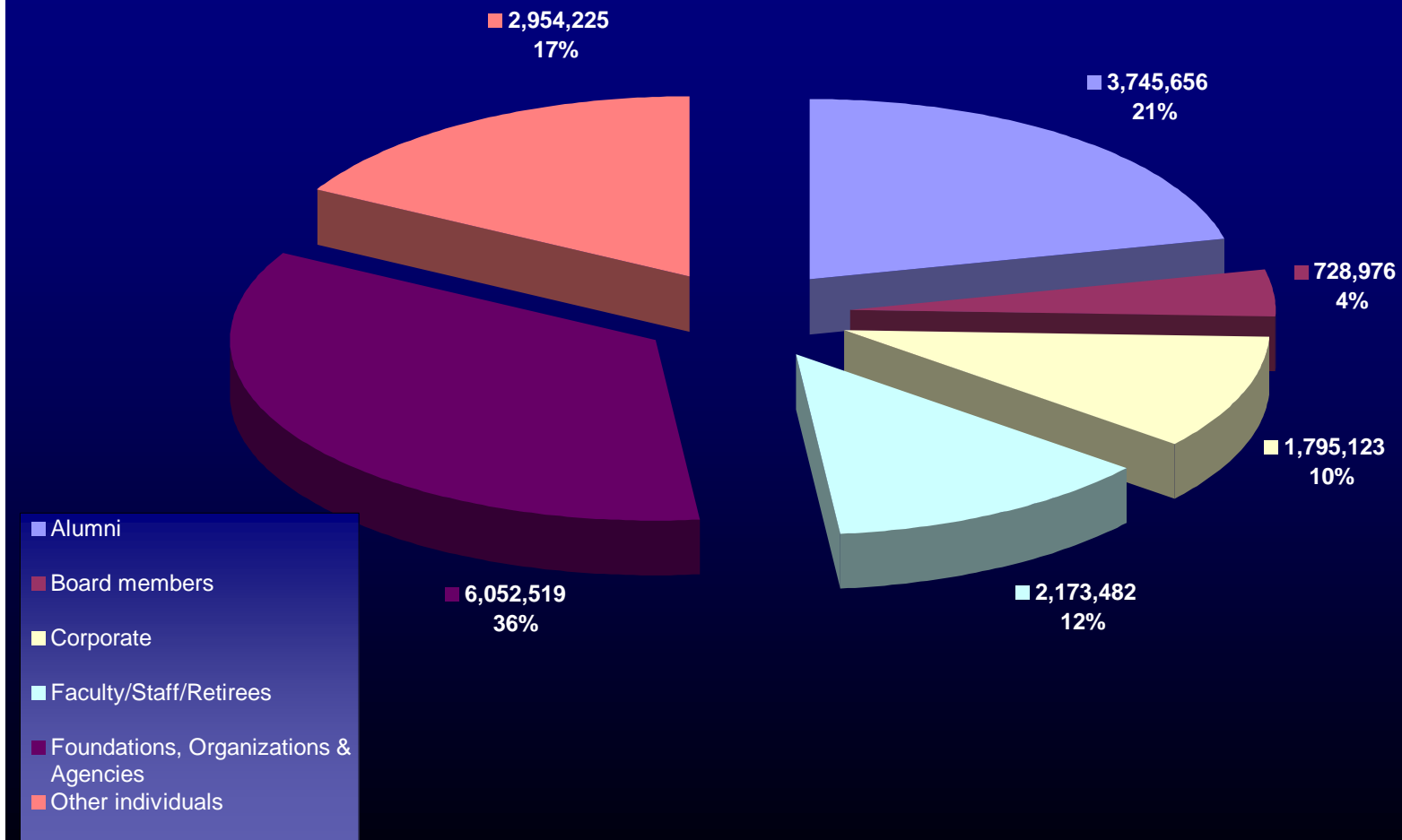
Fiscal Year	Number of Donors	Total Contribution
05	2306	\$5,902,797
06	2539	\$4,456,007
07	1722	\$10,586,087
08	559	\$2,411,197

**as of 10/24/2007*



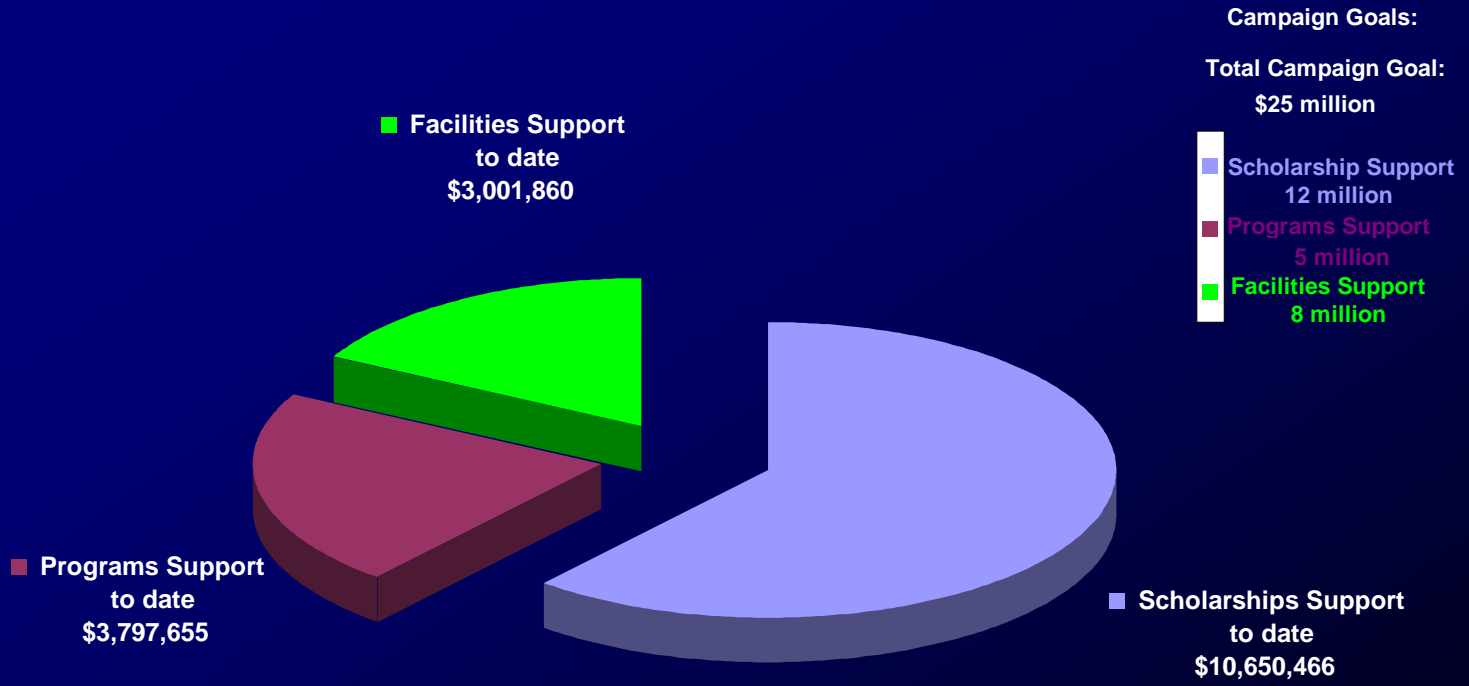
Fiscal Year	Net Assets
02	\$9,461,925
03	\$11,824,680
04	\$15,302,730
05	\$19,465,992
06	\$23,574,631
07	\$33,002,778

Montgomery College Campaign
Giving by Source
as of 10/24/2007



Montgomery College Campaign

as of 10/24/2007



Montgomery College Foundation Direct Support to College

