University of Maryland College Park (UMCP) offers a variety of majors and minors in business fields. For students interested in the College Park Main Campus and Shady Grove Programs, the majors offered specifically at the Main Campus include Accounting, Management/Entrepreneurship, Marketing, Operations Management & Data Analytics. Minors available at both campuses are Business Analytics, General Business, Innovation & Entrepreneurship.

### Majors Offered @ Both Main Campus & Shady Grove Campus:
- Accounting
- Management/Entrepreneurship
- Marketing
- Operations Management & Data Analytics

### Minors Offered @ Main Campus Only:
- Business Analytics
- General Business
- Innovation & Entrepreneurship

#### Application Process:

- **The Application Process:** Apply for Admission to UM using the online Transfer Admission Application. Use the Essay to describe your interest in Business; add your resume w/ business/leadership/volunteer experiences into the Essay section of the online application. **READ DETAILS HERE:** [www.rhsmith.umd.edu/programs/undergraduate-programs/admissions/non-umd](http://www.rhsmith.umd.edu/programs/undergraduate-programs/admissions/non-umd)

- **Application Deadlines for Transfer Students:** Completed applications, transcripts & all supporting documents must be received no later than **Fall Semester:** March 1 (Priority deadline) and June 15 **Spring Semester:** August 1 (Priority) and November 1.

### Admissions Policy:

- **Admissions Policy for the Smith School of Business:** Business is a Limited Enrollment Program (LEP) at UM. Transfer Admission Requirements: Admission to the Smith School is highly competitive. Academic record, co-curricular involvement, leadership experience. Honors & awards are considered in the admission decision.

- **UM Smith School LEP Gateway Courses:**
  - Completion of ACCT 221 and BSAD 210 or MATH 117/117A Statistics with a minimum grade of C-
  - Completion of MATH 150 Elementary Applied Calculus or MATH 181 Calculus with a minimum grade of C- or above

- **Repeat Policy:** Only one gateway course may be repeated to earn the required grade and that course may only be repeated once. When more than one course can satisfy a gateway requirement, taking a second course from the list will count as a repeat. (Please note that a grade of "W" is considered an attempt and must be repeated). See All Business LEP information here: [www.lep.umd.edu/](http://www.lep.umd.edu/)

### Majors Offered @ Both Main Campus & Shady Grove Campus:

<table>
<thead>
<tr>
<th>Semester 1</th>
<th>Course</th>
<th>Credits</th>
<th>Semester 2</th>
<th>Course</th>
<th>Credits</th>
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</thead>
<tbody>
<tr>
<td>ENGL 101 Intro. to College Writing if needed, or Elective = ENGL 101 transfers as an Elective to UM</td>
<td>3</td>
<td>ENGL102 or ENGL 103 English Foundation</td>
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<tr>
<td>MATH 050 Foundations of Algebra if needed as a prerequisite for MATH 150</td>
<td>0</td>
<td>GATEWAY MATH 150 Elementary Applied Calculus or MATH 181 Calculus I = FSMA Fundamental Math</td>
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<tr>
<td>Lab Science: Choose any from a current MC General Education List</td>
<td>4</td>
<td>Non Lab Science or Lab Science: Choose any from a current MC General Education List or choose additional MC Gen Ed Lab Sci.</td>
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<tr>
<td>Arts = Gen Ed Humanities: Choose any from a current MC General Education List</td>
<td>3</td>
<td>CMAP 120 Intro. Computer App or CMSC 110 Computer Concepts – transfers to UM as an elective</td>
<td>3</td>
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<tr>
<td>BSAD 101 Intro. to Business = BMGT 110</td>
<td>3</td>
<td>Humanities – ANY from Montgomery College General Education Program List – <a href="http://www.montgomerycollege.edu/gened">www.montgomerycollege.edu/gened</a></td>
<td>3</td>
<td></td>
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</tr>
</tbody>
</table>

### Semester 4

- **GATEWAY** ACCT221 Principles of Accounting I = BMGT 220 | 4 |
- **GATEWAY** One from: BSAD210 Statistics for Business Administration or MATH117/117A Elem. of Statistics NOTE! AP Statistics Score must be a 4 for UMCP = BMGT 221

### Semester 3

- ECON201 Principles of Economics I | 3 |
- GEIR – Gen Ed Institutional Requirement – choose ONE from MC Gen Ed GEIR List: HLTH or any ARTS or any HUMANITIES | 3 |
- **GATEWAY** Elective (Behavioral/Social Sci. BSDS – choose a non-EC course here to earn the MC Business AA) | 3 |
- **GATEWAY** Elective – Choose electives with care! Check course transferability [http://transfercredit.umd.edu/](http://transfercredit.umd.edu/) & see #1 on next page. For example, only ONE MGMT course will transfer (MGMT 201) – see #1 next page. | 3 |
- **GATEWAY** Elective – Choose electives with care! Check course transferability [http://transfercredit.umd.edu/](http://transfercredit.umd.edu/) | 3 |

### Semester 2

- **GATEWAY** Elective (Behavioral/Social Sci. BSDS – choose a non-EC course here to earn the MC Business AA) | 3 |
- **GATEWAY** Elective (Behavioral/Social Sci. BSDS – choose a non-EC course here to earn the MC Business AA) | 3 |
- **GATEWAY** Elective (Behavioral/Social Sci. BSDS – choose a non-EC course here to earn the MC Business AA) | 3 |

### Admission Deadlines

- **Fall Semester:** August 1 (Priority) and November 1.
- **Spring Semester:** August 1 (Priority) and November 1.
Will any course at MC transfer to UMCP as an elective? NO. Choose electives with care. The only ACCT accounting courses accepted are ACCT 221 & 222; only one CMAP course is accepted – CMAP 120. These business courses @MC are not accepted for Business majors: MGMT 101, 110, 207, 211, 214, 220. These courses have a Footnote 11 which states: No credit toward BMGT Degree. MC’s MGMT 201 Business Law is not required, but it does transfer to BMGT an ELECTIVE only – it is an elective in the MC Business AA. If you do not take MGMT 201, other suggested electives: any course from the MC General Education Program; any 3-credit HLTH course, or any course that appears as transferable on the UMCP Transfer Credit Website: http://transfercredit.umd.edu/ - CLICK ON FOOTNOTES, right side, to see if a course has a "Footnote 11 - No credit” toward BMGT degree.

May I apply to UM after just one year @ MC and then try for admission to Smith? Yes, but you still must complete 45 credits with GATEWAY courses to apply for admission to Smith by the deadlines: www.rhsmith.umd.edu/programs/undergraduate-programs/admissions/non-umd You may transfer to UM as a Pre-Business student when you have completed 30 credits which must include ENGL 102/103 (English) and MATH 150 or 117 (Fundamental Math) – but consider which environment will allow you to earn the best grades. Students at UMCP do not get a preference in admission to Smith – the factors considered first are overall GPA & grades in Gateway courses.

How do I apply to Smith? Apply to the University through the Application for Transfer Admission and list BMGT as a major. There is not a separate application form for Smith. Read Application Requirements here: www.rhsmith.umd.edu/programs/undergraduate-programs/admissions/non-umd

Will being in the Maryland Transfer Advantage Program (MTAP) help me get into Smith? Although MC recommends that all students applying to UM should enroll in MTAP, it does not guarantee admission into Limited Enrollment Programs (LEP’s) including Smith/Business. Enroll in MTAP to receive early advising opportunities. www.montgomerycollege.edu/MTAP

What GPA do I need to get into Smith? Students need a minimum 3.0 to be considered; however, spaces are limited & admitted students typically have a GPA higher than a 3.0. Visit a Smith School Open House for information: www.rhsmith.umd.edu/programs/undergraduate-programs/admissions/visit-us smith-transfer-info-sessions

May I take CLEP Exams in a world language to earn elective credits? UM will not accept CLEP foreign language tests; however, many other CLEP and AP test scores will transfer – see the list here: www.transfercredit.umd.edu/plc.html

If MC accepted my AP score, doesn’t UM have to take it also? No - UM requires a minimum score of 4 for MOST AP tests. The only scores of 3 accepted are: AP Art History, AP English Lang & Comp., & AP English Literature & Comp. Check the list to determine your test score transferability: www.transfercredit.umd.edu/plc.html#ap

Do I need the TOEFL Test if my first language is not English? Yes, unless you complete 55 credits or an AA degree. See details here: https://admissions.umd.edu/apply/requirements/international/english-proficiency

Is an AA from MC required? No, but completing an AA means you have completed lower-level Gen Ed courses and it opens more scholarship opportunities. If you are completing an AA at MC, be sure to mention it in your transfer application essay.

Is there a separate application for Shady Grove? No, the Transfer Application for Admission provides a checkbox for Main Campus and the Shady Grove Campus.

How can I get involved in activities at Montgomery College? Find the Montgomery College Office of Student Life. Join a club, or start one! ; Volunteer activities - www.montgomerycountymd.gov/volunteer provides ideas; Internships, Work Opportunities: www.montgomerycollege.edu/ejobs ; take MC Honors Courses; enroll in the Macklin Business Institute or Southern Management Leadership (Hillman) Scholars here at MC; apply in the spring of the freshman year.

What You Need to Know about Shady Grove: The Smith School @ Shady Grove is a full-time, daytime, Fall-entrance only program in Rockville, MD. All diplomas read “Robert H. Smith School of Business, University of Maryland, College Park”. Smith/Shady Grove offers small classes, varied internships, and many scholarships for transfer students.

www.rhsmith.umd.edu/programs/undergraduate-programs/shady-grove Enroll in TTP, the Terp Transfer Partnership, for guaranteed admission to Smith – Shady Grove. www.shadygrove.umd.edu/usg-ttp

Also see: www.smith.umd.edu Pre-Transfer Advising Sessions: www.pretransferadvising.umd.edu/ 12/5/19