

MONTGOMERY COLLEGE

REAL ESTATE

Workforce Development and Continuing Education | Spring 2022

Continuing Education

ABCs of Selling a House

Course: REC127 3 Hours
\$25 + \$25 fee = \$50; NMR add \$50 TWA
Rockville Campus
CRN#: 37489 1 Session F
2/25 9 a.m.-12 p.m.

Brokerage Relationships and Disclosures

Course: REC203 3 Hours
\$25 + \$25 fee = \$50; NMR add \$50 TWA
Rockville Campus
CRN#: 37498 1 Session W
2/23 1-4 p.m.

Buying / Selling Foreclosure Properties

Course: REC034 3 Hours
\$25 + \$25 fee = \$50; NMR add \$50 TWA
Rockville Campus
CRN#: 37486 1 Session R
2/24 1-4 p.m.

Contracts and Offer to Purchase

Course: REC195 3 Hours
\$25 + \$25 fee = \$50; NMR add \$50 TWA
Online: Structured Remote
CRN#: 37497 1 Session F
2/25 1-4 p.m.

Ethics: Predatory Lending / Flipping

Course: REC012 3 Hours
\$25 + \$25 fee = \$50; NMR add \$50 TWA
Rockville Campus
CRN#: 37485 1 Session W
2/23 9 a.m.-12 p.m.

Evaluating / Financing the Fixer-Upper

Course: REC035 3 Hours
\$25 + \$25 fee = \$50; NMR add \$50 TWA
Rockville Campus
CRN#: 37487 1 Session S
2/26 9 a.m.-12 p.m.

Fair Housing

Course: REC173 1.5 Hours
\$15 + \$15 fee = \$30; NMR add \$30 TWA
Rockville Campus
CRN#: 37491 1 Session R
2/24 9 a.m.-10:30 a.m.

MREC Required Supervision

Course: REC192 3 Hours
\$25 + \$20 fee = \$45; NMR add \$50 TWA
Rockville Campus
CRN#: 37496 1 Session R
2/24 1-4 p.m.

Real Estate Legislative Update

Course: REC149 3 Hours
\$25 + \$25 fee = \$50; NMR add \$50 TWA
Rockville Campus
CRN#: 37490 1 Session F
2/25 9 a.m.-12 p.m.

Rentals, Renters, and Landlords

Course: REC189 3 Hours
\$25 + \$25 fee = \$50; NMR add \$50 TWA
Rockville Campus
CRN#: 37495 1 Session F
2/25 1-4 p.m.

Understanding and Using Short Sales

Course: REC182 3 Hours
\$25 + \$25 fee = \$50; NMR add \$50 TWA
Rockville Campus
CRN#: 37494 1 Session S
2/26 9 a.m.-12 p.m.

TWA Tuition waiver applies; Seniors pay fee only
NMR Non Maryland Resident Fee



For more information, email
sbel@montgomerycollege.edu

www.montgomerycollege.edu/wdce
240-567-5188

Licensure

Basic Real Estate Principles and Practices for Salespersons

Prepare to become a licensed salesperson in Maryland with this 60 hour pre-licensing course. Topics covered are relevant to the industry and will be covered in great detail. All 60 hours of class must be attended, you will be required to pass class exams with a minimum score of 70%. Upon completion of course and passing class exams, you will eligible to take the Maryland Real Estate Salesperson exam. **TEXTBOOKS REQUIRED ON THE FIRST DAY OF CLASS: *Modern Real Estate Practice 20th Edition and Maryland Real Estate Practice and Law 16th Edition.*** TWA

Course: REB010 60 Hours

\$149 + \$230 fee = \$379; NMR add \$160

Hybrid (Online & Face to Face)

CRN#: 37463 11 Sessions T W

1/11-2/9 9 a.m.-4 p.m.

Exam at 6 p.m. on Rockville campus on 2/9

CRN#: 37465 11 Sessions W S U

1/22-3/2 9 a.m.-3:30 p.m. (S U)

Exam at 6 p.m. on Rockville campus on 3/2

No class 2/5, 2/6

CRN#: 37464 20 Sessions M R

2/7-4/25 5:30-8:30 p.m.

Exam at 6 pm on Rockville campus on 4/25

No class 3/14, 3/17, 4/21

Exam Prep: Real Estate Pre-licensing and PSI

Students needing to retake REB010 exams and/or wanting a refresher before testing with PSI, can review and further acquaint themselves with course material. Learn effective study strategies, test-taking methodologies, and best practices. Vocabulary and industry terminology reviewed, defined, and applied to key concepts in a quiz and review format.

Prerequisite: REB010. TWA

Course: REB012 12 Hours

\$25 + \$15 fee = \$40; NMR add \$30

Online: Structured Remote

CRN#: 37462 4 Sessions M T W R

2/14-2/17 6-9 p.m.

CRN#: 37461 4 Sessions M T W R

3/7-3/10 6-9 p.m.

CRN#: 37460 4 Sessions M T W R

4/11-4/14 6-9 p.m.

Real Estate Principles Retake I

Course: REB013 3 Hours

\$5 + \$5 fee = \$10; NMR add \$30

Real Estate Principles Retake II

Course: REB014 3 Hours


\$5 + \$5 fee = \$10; NMR add \$30



Real Estate Courses:

You must appear on camera and on time in order to receive full Continuing Education credits, this is an MREC rule.

 Follow us on TWITTER
@ SBEL_MC

 Find us on Facebook
@mcwdce

TWA-Tuition waiver applies; Seniors pay fee only

NMR-Non Maryland Resident Fee

M-Monday

T-Tuesday

W-Wednesday

R-Thursday

F-Friday

S-Saturday

U-Sunday

